



**EURECO S.r.l.**  
Via Chirone, 251  
90151 Palermo

Rev.  
0

Date  
05.9.2011

***Company Presentation Eureco S.r.l.***

Doc. Code:  
PRESOC-0110

Pag. 1/12

# COMPANY PRESENTATION

***EURECO S.R.L.***



**1 AUTHORIZATIONS/CONCESSIONS:..... 3**

**2 WORKS DONE:..... 3**

**3 ACCREDITATIONS:..... 5**

**4 TURNOVER:..... 5**

**5 COOPERATIONS:..... 5**

**6 CERTIFICATIONS:..... 6**

**7 CERTIFICATES:..... 6**

**8 MINISTERIAL CERTIFICATES..... 7**

**9 VENDOR LIST:..... 7**

**10 CORPORATE FLEET ..... 7**

**SPONSORSHIPS ..... 9**

**ANNEXES**

1. Best 4 Certificate;
2. ISO 9001:2000 (Quality) Certificate;
3. IQnet ISO 9001:2000 Certificate;
4. 18001:2007 (Safety) Certificate;
5. ISO 14001:2004 (Environment) Certificate;
6. IQNet 14001:2004 Certificate;
7. SA 8000:2001 (Social Responsibility);
8. SOA Rina Certificate;
9. Conformity Management document relating to Safety Management System;
10. Result of Eni S.p.A. Qualification's process;
11. Result Saipem Qualification's updating.



**EURECO S.r.l.**  
Via Chirone, 251  
90151 Palermo

Rev.  
0

Date  
05.9.2011

***Company Presentation Eureco S.r.l.***

Doc. Code:  
PRESOC-0110

Pag. 3/12

Eureco S.r.l. was established as a limited company in 2000; at first located in Naples, the registered ad operational office of the Company was transferred to Palermo in 2003, because of greater geographical proximity to the Company's end markets.

EURECO has acquired over the years of activity a proven technical and organizational capacity that can be summarized as follows:

## **1 AUTHORIZATIONS/CONCESSIONS:**

- **Concession of the public pollution prevention and cleaning up services in the bay and in the Port of Gela (CL), issued by Gela Harbor Office, register no. 01/09. Acts rep. 61/09 of 23-03-2009;**
- ***Registration to the Art.68 of Gela Harbour Office's RR. by decree no. 03-2006 for the exercise of the hoses attachment / detachment at the buoys area of Gela.***

## **2 WORKS DONE:**

- **Framework contract no.1790000412 with Gela Refinery S.p.A.**, for cleaning up operations in the waters of Gela Marine District; assistance to ship during the stages of landfill and/or loading in breakwater and in the buoys area; control of the wharf's pipes and the surrounding watery mirrors; cleaning up operations in the river of Gela; hoses connetion/disconnetion in the buoys area; cleaning up of chute's process water; management of pollution prevention and cleaning up system;
- **Contract with Eni division R. & M.** coastal warehouse in Palermo for the assistance and the first aid to the tankers involved in landfil/loading operations at the Palermo Field and for the monitoring aimed at the quality control of the waters surrounding the landfil/loading operations and the sea-lines;
- Safety man service on tankers at mooring at the **Eni division R. & M** buoys area, coastal warehouse in Palermo;
- Customer service and first aid service during the bunkerings effected at the port and in the bay of Palermo;
- **Contract with Saipem S.p.A.** for the rebuilding of the offshore breakwater of Gela;
- **Contract with Gela Refinery S.p.A.** no.1740003741 for the execution of the Dredging of the Diga Dirillo reservoir's grounds;
- **Contract with Gela Refinery S.p.A** no.1740003655, for emergency services for the employment of disc-oil on Biological imp.;

- **Contract with Gela Refinery S.p.A** no.1740003792, for the freight M/pontoon for Pipe way;
- **Contratto with Gela Refinery S.p.A** no.1740003981, for the freight M/pontoon for hoses'test.;
- **Contract with Gela Refinery S.p.A** no.1740004156, for the freight M/pontoon with davit from 200 tons;
- **Contract with Gela Refinery S.p.A** no.1740004119 for the removal of the pole no.3 with fender's function through diamond wire cutting;
- **Contract with Gela Refinery S.p.A** no.1740004217 for the revamping of the buoys area of Gela Refinery;
- **Contract with Gela Refinery S.p.A** no.1740004323 for the freight M/pontoon for equipment's transfer;
- **Contract with Saipem S.p.A.** no.359484 of 04-08-2008 for removal and disposal of the Platform "Gela 02";  
**Contract with Saipem S.p.A.** no.359352 of 13-11-2008 for the placing of the new sealine P2 Bis;
- **Contract with Gela Refinery S.p.A** no.1740004688 of 07/10/2009 for the complete substitution of the fender through a pole's piling in the head wharf Ra.Ge;
- **Contract with Gela Refinery S.p.A.** no.1740004705 of 30-10-2009, rental hoses' test performance
- **Contract with Gela Refinery S.p.A.** no.1740004799 of 27-04-2010, disassembly and plem hose's test;
- **Contract with Gela Refinery S.p.A.** no.1740004819 of 20-05-2010, cleaning and inspection assistance of the line P2;
- **Contract with Gela Refinery S.p.A** no.1740004829 of 01-06-2010, reclamation, disassembly and transport of charge braces.
- **Contract with Gela Refinery S.p.A** no. 5740005690 of 03-09-2010, removing no.4 anchors;
- **Contract with Gela Refinery S.p.A** no. 5740005705 of 13-09-2010, restore coverage plem;
- **Contract with Saipem S.p.A** no. 545446 of 15-10-2010, support offshore for operations of post trenching pipe line P2 bis Gela Refinery S.p.A;
- **Contract with Gela Refinery S.p.A** no. 5400033412 of 04-02-2011, Recovery hoses of buoys;
- **Contract with Gela Refinery S.p.A** no. 570005690 of 22-02-2011, recovery and repositioning buoys no. 5;
- **Contract with Gela Refinery S.p.A** no. 5790001242 of 29-06-2011, for clearing up operations in the waters of Gela marine district.

### 3 ACCREDITATIONS:

The Company is accredited by the largest banking groups:

BANCA NAZIONALE DEL LAVORO  
BANCO DI SICILIA S. P. A.  
CREDITO SICILIANO  
BANCA POPOLARE S'ANGELO S.P.A.

### 4 TURNOVER:

Furthermore the Company in the last three years, has had a significant increase in turnover:

in 2003:	€1.448.522,00
in 2004 :	€2.061.548,00
in 2005 :	€3.813.409,00
in 2006:	€7.816.292,85
in 2007:	€5.478.875,00
in 2008:	€9.489.247,00
in 2009:	€6.364.669,00
<b>in 2010:</b>	<b>€4.599.687,72</b>

In that turnover the incidence of work is as follows:

2003 Gela Refinery 86,4% - Eni 13,3% - Third 0,3%  
2004 Gela Refinery 91,1% - Eni 8,9% - Third 0%  
2005 Gela Refinery 48,9% - Eni 4,8% - Saipem 46,1% - Third 0,2%  
2006 Gela Refinery 38,7% - Eni 2,7% - Saipem 57,9% - Third 0,7%  
2007 Gela Refinery 80,8% - Eni 14,5% - Third 4,7  
2008 Gela Refinery 40,4% - Eni 7,2% - Saipem 39,4% - Third 13%  
2009 Gela Refinery 55,3% - ENI 2,3% - Saipem 42,2% - Third 0,2%  
2010 Gela Refinery 63,59% - ENI 26,87% - Saipem 26,87% - Third 9,54%

### 5 COOPERATIONS:

We are pleased to highlight that since November 13, 2003 our Company has accepted the proposal of cooperation made by Castalia-Ecolmar, under the Framework agreement ENI-CASTALIA ECOLMAR

## 6 CERTIFICATIONS:

Our Company is the only in the sector (the second in Italy after "Costa Crociere", the thirteenth in the world) to have created in collaboration with the Quality Project S.r.l. an integrated system Quality - Environment - Safety - Social Responsibility.

This system has been certified by RINA according to the BEST4 certification scheme, an acronym for Business Excellence Sustainable Task, which combines in a single certification process an integrated management system adopted by our company, which refers to UNI EN ISO 9001:2000 (quality), UNI EN ISO 14001:2004 (environment), OHSAS 18001:1999 (safety) and SA 8000:2001 (ethics) certifications.

BEST4 Certification delivers the following benefits:

- Greater competitiveness in the market;
- Maximize value for shareholders;
- Environmental costs/risks reduction ;
- Control of health and safety problems for workers;
- Engagement of Social Responsibility.

we can affirm that Eureco meets all the regulations relating to Employment, Quality, Environment and Social Responsibility.

## 7 CERTIFICATES:

Further to the works of anti-pollution of the sea, Eureco has the certificate for the execution of public works by the "SOA" Certification body National Constructors S.p.a., category "OS15", class V, class in Euro 5.164,569.

In 2006, following company policy, our Company decided to waive such certification to be recognized by a single certification body, such as **SOA Rina**, for the following categories:

Cat. OG7 – Maritime Works and Dredging – Class IV amount €2.582.284,00

Cat. OS15 - Cleaning of sea, fluvial and lacustrine waters – Class V amount €5.164.569,00



**EURECO S.r.l.**  
Via Chirone, 251  
90151 Palermo

Rev.  
0

Date  
05.9.2011

***Company Presentation Eureco S.r.l.***

Doc. Code:  
PRESOC-0110

Pag. 7/12

In 2010 Eureco has obtained by SOA Rina the maximum "Qualification Certificate for the execution of public works" for the following categories:

**Cat. OG7 – Maritime Works and Dredging – Class VIII (UNLIMITED AMOUNTS);**

Cat. OS15 - Cleaning of sea, fluvial and lacustrine waters – Class V amount €5.164.569,00 ;

## **8 MINISTERIAL CERTIFICATES**

Our Society has also been evaluated by the Italian Naval Register and following such evaluation, the Ministry of Infrastructure and Transport has certified that the Safety Management System of our Shipping Company has been audited and that it complies with the requirements of the International Management Code for the Safe Operation of Ships and for Pollution Prevention (ISM Code).

## **9 VENDOR LIST:**

Our Society has inserted in the following Business Suppliers Registers:

Eni S.p.A.;  
Raffineria di Gela S.p.A.  
Eni R. & M Division;  
Agip Petroli S.p.A.  
Saipem S.p.A.;  
Saipem S-A;  
Saipem Croazia;  
Saipem Romania;  
Snamprogetti;  
GreenStream B.V.  
Italgas S.p.A.  
ENEL S.p.A.

## **10 CORPORATE FLEET**

Nowadays the Corporate Fleet consists of the following owned vessels:

Tugboat "Federico S.", acquired in 2003;

Tugboat "Giuseppe Cosentino" acquired in 2009;

Tugboat "Walter C." acquired in 2009;



S/V "Squalo", acquired in 2000;  
M/B "Vega", acquired in 2000.  
M/N "Bellerophon", acquired in 2003;  
S/V "Manta", acquired in 2004;  
S/V "Dolphin", acquired in 2004;  
M/ship "Vincenzo Cosentino" acquired in 2006;  
S/V "Murena" acquired in 2008;  
M/B "Pellicano";  
Gru Liebherr Hs895HD from 200 Tons;  
M/B "Eco 2000/107";  
M/B "Eco 2000/112";  
Dredger, dredging pump from 900mc/h;  
TUG/ESKORT "Anna Cosentino", acquired in 2010.





**EURECO S.r.l.**  
Via Chirone, 251  
90151 Palermo

Rev.  
0

Date  
05.9.2011

***Company Presentation Eureco S.r.l.***

Doc. Code:  
PRESOC-0110

Pag. 9/12

## 11 SPONSORSHIPS

Eureco is present in the territory from a social point of view; besides adhering to the protocol of legality with Caltanissetta Prefecture, it is an active member of Palermo Confindustria, organizes and sponsors various cultural events, is the main sponsor of Eurotec Volley team, that plays in the A2 male series and in the Gela Football League, that plays in the second division championship League Pro Group C.